

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

1. CONTRACT ID CODE: **J** PAGE OF PAGES: **1** / **5**

2. AMENDMENT/MODIFICATION NO.: **P00011**
 3. EFFECTIVE DATE: **02-Jul-02**
 4. REQUISITION/PURCHASE REQ. NO.: **N/A**
 5. PROJECT NO. (If applicable):

6. ISSUED BY: **NAVAL INVENTORY CONTROL POINT
 5450 CARLISLE PIKE
 P. O. BOX 2020
 MECHANICSBURG, PA 17055-0788** CODE: **N00104**
 7. ADMINISTERED BY (If other than Item 6): **SAME AS BLOCK 6
 ANTHONY ABATE
 Code 0271.C11, (717) 605-2016
 anthony_s_abate@icpmech.navy.mil** CODE: **N00104**

8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code):
**GARTNER, INC.
 ATTN: CONTRACT ADMINISTRATION
 56 TOP GALLANT ROAD
 STAMFORD, CT 06904**
 CODE: **0EFUS** FACILITY CODE:
 9A. AMENDMENT OF SOLICITATION NO. (X)
 9B. DATED (SEE ITEM 11)
 10A. MODIFICATION OF CONTRACT/ORDER NO. (X) **N00104-99-A-Q069**
 10B. DATED (SEE ITEM 13) **25-Nov-98**

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers is not extended, is extended,

is not extended.
 Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended by one of the following methods: (a) by completing Items 8 and 15 and returning copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGEMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (if required)
N/A

**13. THIS ITEM ONLY APPLIES TO MODIFICATIONS OF CONTRACTS/ORDERS.
 IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.**

(X) A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.
 B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation data, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 48.103(b).
 C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF: (X) **MUTUAL AGREEMENT OF THE PARTIES**
 D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor is not, (X) is required to sign this document and return **1** copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

SEE PAGE 2 THROUGH 5.

DISTRIBUTION → (1) PURCHASE FILE/FOIA
 (1) CONTRACTOR
 (1) SPAWAR, ATTN: PEGGY HARPE

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print): **Francis T. Murphy
 Director, Government Contracts**
 15B. CONTRACTOR/OFFEROR: *(Signature)*
 15C. DATE SIGNED: **7/15/02**
 16A. NAME AND TITLE OF CONTRACTING OFFICER (type or print): **ANTHONY S. ABATE**
 16B. UNITED STATES OF AMERICA BY: *(Signature)*
 16C. DATE SIGNED: **JUL 02 2002**

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 Previous Edition Unusable

30-105

STANDARD FORM 30 (REV. 10-83)
 Prescribed by GSA FAR (48 CFR) 53.243

(SPCC OVPT) (REV 10-84) (LOCAL)

1. The purpose of this modification is to revise Section B, "Supplies/Services and Prices", of Blanket Purchase Agreement GS-35F-5014H/N00104-99-A-Q069. In accordance with Gartner's proposal dated 14 June 2002, the following CLINs and prices are added to the BPA:

B-2 - Supplies/Services and Prices

<u>Item</u>	<u>Description</u>	<u>Unit Price</u>
0012	Gartner Executive Program(EXP)	
0012AA	EXP Club Program, 1 member	\$49,470
0012AB	EXP Club Program, 2nd member*	\$44,523
0012AC	EXP Club Program, 3-5 members*	\$42,050
0012AD	EXP Club Program, 6+ members (25% Discount)	\$37,103
0012AE	EXP Premier Program, 1 member	\$28,858
0012AF	EXP Premier Program, 2nd member*	\$25,972
0012AG	EXP Premier Program, 3-5 members*	\$24,529
0012AG	EXP Premier Program, 6+ members (25% Discount)	\$21,644

2% ACT included

*Additional members on the same Delivery Order are eligible for additional discounts; i.e.

10% for the 2nd member
15% for the 3rd-5th member

0013	Gartner Reference Access	
0013AA	1-9 Users	\$7,760
0013AB	10-24 Users	\$5,820
0013AC	25-49 Users	\$4,074
0013AD	50-99 Users	\$3,298
0013AE	100-249 Users	\$2,522
0013AF	250 Users	\$2,231

2% ACT included

0014 **Gartner Advisor Access**

0014AA	1-9 Users	\$13,095
0014AB	10-24 Users	\$ 7,275
0014AC	25-49 Users	\$ 6,208
0014AD	50-99 Users	\$ 5,432
0014AE	100-249 Users	\$ 4,753
0014AF	250 Users	\$ 4,365

2% ACT included

DESCRIPTION OF PROGRAM DELIVERABLES

Gartner Executive Programs

Club

- Ten exclusive research reports a year, covering business issues, frameworks for thinking, and some technology watching
- Access to a dedicated program team, providing a single interface for all research needs
- Talking Technology and Talking Business Audio Program
- People3 annual compensation series
- Personally scheduled access to analysts from the program team
- Reference-level access to all qualitative research
- Roundtable meetings for insight, discussion, and networking with peers
- Entry to Gartner symposia (2 per year) with VIP status
- An annual global CIO event, open to Club members only
- On-site briefings for the executive's management team

Premier

- Six technology management related reports a year, containing unique, exclusive research
- Talking Technology and Talking Business audio programs
- Access to a dedicated program team, providing a single interface for all research needs
- Personally scheduled access to analysts from the program team
- Reference-level access to all qualitative research
- Roundtable meetings for insight, discussion, and networking with peers
- Entry to Gartner symposia (2 per year) with VIP status.

Gartner Core Research

Core Research Reference Deliverables

Reference provides access to all Gartner Core Research through the following deliverables.

Spotlights – Each Focus Area includes one or more Spotlights. Spotlights are designed to consider an issue from several different perspectives. Spotlights reflect hot, client issues that are captured through client inquiry. Spotlights tie together research from across the Gartner organization such as, but not limited to, Research Notes, Strategic Analysis Reports, Gartner Dataquest Executive Summaries and Perspectives, Newsletters, Reviews and Alerts.

Research Notes – Focus on companies, markets, decision frameworks, tactical guidelines, case studies, products, events, technologies, strategic planning assumptions, tutorials, and questions and answers.

Strategic Analysis Reports – These in-depth studies of key, strategic topics range from six to 60 pages in length. Strategic Analysis Reports (SARs) provide evaluations of key trends, industry developments, vendors, products and services.

Gartner Dataquest Executive Summaries and Perspectives – Top-level analysis and recommendations from Gartner Dataquest Cluster research reports. Detailed analysis of products, markets, technologies and competition.

Newsletters, Reviews and Alerts – Provides summaries of all the Strategic Advice Research Notes published, highlights topics discussed at Gartner research analyst meetings, and provides analysis of current marketplace announcements.

Core Research Advisor Deliverables

In addition to the Reference deliverables outlined above, each Advisor user will receive the following:

Analyst Inquiry – Through inquiry, you will have access to 700 of the brightest minds in the industry. When you call or e-mail your questions to a client inquiry specialist, your inquiries will be handled rapidly and thoughtfully by top experts. Gartner Analysts assist Advisor clients in applying thought-leading research to their specific environment. When you need answers to important questions, Gartner's analyst team becomes an extension of your

specialist staff. Inquiry sessions are generally related only to the interpretation or application of published Core Research. Inquiries requiring additional analysis or research by the analyst are not covered by this agreement.

Audioconferences – Regular “telephone meetings” on pressing, timely issues. Gartner analysts speak on these topics for one half-hour and then poll the listeners. Audioconferences enable you to network with other clients anonymously and to hear about issues that others are facing.

Talking Technology Series – This monthly audiocassette or CD-ROM gives listeners an executive summary in clear, simple terms focusing on the hottest IT issues and the best pieces of advice from Gartner analysts. The audio-magazine format will help you to leverage commute or travel time to keep up to date on the latest trends and solutions.

Theme Conference Ticket – Theme conferences cover some of today's most recognized business and technology challenges. They provide an integrated perspective of pressing issues and Gartner analyst solutions.

NOTE: Gartner Core Research will be delivered through a single medium of the client's choice, e.g., Internet, Lotus Notes, CD-ROM, etc. Should additional or a secondary media be required, a secondary media fee of \$5,000 applies. In addition, user access to the secondary media shall be restricted to only the specific number of users entitled by the ordering agreement, and no others, except where specifically allowed in writing. Gartner reserves the right to audit usage and access to all research delivered through secondary media, and to request usage reports in select cases. Failure to limit access to Gartner research to specific Core Research users will result in additional user charges, a contract revision or both.

2. CLIN 0301, Research and Advisory Services Unlimited, is deleted from this BPA as a result of the addition of the above CLINs.

3. All other terms and conditions of this BPA, including prices, shall remain unchanged.