

**AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT**

1. ACRONYM/ABBREVIATION NO. <b>PO000</b>		2. EFFECTIVE DATE <b>14-SEP-99</b>	3. ACRONYM/ABBREVIATION/CHANGE REF. NO. <b>NA</b>	4. PROJECT NO. (if applicable)
5. ISSUED BY <b>NAVY - SECH. MSG CARLISLE RKS P. O. BOX 200 MECHANICSBURG, PA 17055-0700</b>		6. DDCR <b>800106</b>	7. ADMINISTERED BY (if other than item 6) <b>CODE 0071.CT1, ANTHONY ABATE (717) 688-0018 anthony_s_abate@navy.mil</b>	
8. NAME AND ADDRESS OF CONTRACTOR (No. 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100)			9. NO. AMENDMENT OF SOLICITATION NO. <b>02-0070 (SEE FORM 1)</b>	
<b>GARTNER GROUP INC. ATTN: CONTRACT ADMINISTRATION 14 TOP GALLANT ROAD STAMFORD, CT 10213</b>			10. MODIFICATION OF CONTRACT/ORDER NO. <b>NSN104-01-A-0000 02-367-0014H</b>	
11. CODE	12. DDCR	13. PRIORITY CODE	14. DATE (SEE FORM 1)	
<b>0000</b>	<b>00F03</b>		<b>28-SEP-99</b>	

**11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS**

The above numbered solicitation is amended by this form to the hour and date specified in the space provided. If not indicated, it is not indicated.

Users must acknowledge receipt of this amendment prior to the hour and date specified in the space provided by one of the following methods: (a) by completing items 8 and 16 and returning copies of the amendment; (b) by acknowledging receipt of this amendment on each copy of the order submitted; or (c) by separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGEMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of the amendment you desire to change an offer already submitted, such change may be made by telegram or order, provided such telegram or order includes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified in the original and amended solicitation data in (a) above.

N/A

**13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACT/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.**

<input type="checkbox"/>	A. THE CHANGE ORDER IS ISSUED PURSUANT TO (SEE FORM 1)	THE CHANGE SET FORTH IN THIS FORM IS THE BASIS OF THE CONTRACT
<input type="checkbox"/>	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE REVISIONS OR CHANGE ORDER AS SET FORTH IN FORM 14, SUBJECT TO THE AUTHORITY OF FAR 41.102(b)	
<input checked="" type="checkbox"/>	C. THE SUPPLEMENTAL AGREEMENTS SET FORTH ARE SUBJECT TO AUTHORITY OF:	
	<b>MUTUAL AGREEMENT OF THE PARTIES</b>	
<input type="checkbox"/>	D. OTHER (Specify type of modification and authority)	

**E. IMPORTANT: Contractor**  **is required to sign this document and return 1 copy to the issuing office.**

SEE PAGE 3 THROUGH 7

**Distribution**

- (1) FILE
- (1) CONTRACTOR
- (1) SPAWAR, ATTN: BRIAN WOLSTENCROFT

SIGNATURE AND TITLE OF CONTRACTOR (FORM 1)		SIGNATURE AND TITLE OF CONTRACTING OFFICE (FORM 1)	
<i>Rich. Benedetto - U.P. Contract/Proc</i>		<b>ANTHONY S. ABATE</b>	
DATE SIGNED	BY	DATE SIGNED	BY
<i>9/14/99</i>	<i>Anthony S. Abate</i>	<i>9/14/99</i>	<i>Anthony S. Abate</i>

The purpose of this modification is to revise Section B, "Supplies/Services and Prices", of Blanket Purchase Agreement GS-35F-5014H/N00104-99-A-Q069. In accordance with Gartner's response dated August 25, 1999, the following CLINs and prices are added to the BPA:

B-2 - Supplies/Services and Prices

BASE YEAR - TIME OF AWARD THROUGH INITIAL TWELVE MONTH PERIOD

<u>Item</u>	<u>Description</u>	<u>Unit Price</u>
0007	<b>Datapro</b> provides technology overviews, user ratings, as well as background and tutorial information to help clients better understand categories of existing and emerging technologies.	
	Number of Web ID's	
0007AA	05	\$12,750
0007AB	10	\$14,280
0007AC	25	\$20,400
0007AD	50	\$25,500
0007AE	75	\$30,600
0007AF	100	\$35,700
0007AG	250	\$40,800
0007AH	500	\$51,000
0008	<b>Dataquest</b> provides a portfolio of market intelligence consisting of objective competitive analysis, reliable trend projections, and solid business and marketing strategies.	
	Per Order Basis	
0008AA	\$0 - \$100,000	1% off GSA
0008AB	\$101,000 - \$249,000	2% off GSA
0008AC	\$250,000 - \$500,000	4% off GSA
0009	<b>Decision Drivers</b> provides clients with an in-depth examination of the differentiating criteria and data associated with purchasing Information Technology. Decision Drivers reduces the risk of making an uninformed, inappropriate technology decision.	

Per Order Basis  
 0009AA \$0 - \$100,000 1% off GSA  
 0009AB \$101,000 - \$249,000 2% off GSA  
 0009AC \$250,000 - \$500,000 4% off GSA

0010 **GartnerMeasurement** Assessment Services combine alignment models and powerful comparative analysis tools with proven, rigorous processes that highlight areas of competitive strength and weakness.

Per Order Basis  
 0010AA \$0 - \$100,000 1% off GSA  
 0010AB \$101,000 - \$249,000 2% off GSA  
 0010AC \$250,000 - \$500,000 4% off GSA

0011 **GartnerConsulting** Services assists clients in the business and application of IT products and services with a focus on long-term planning and technical architectures.

Per Order Basis  
 0011AA \$1 - \$249,999 GSA  
 0011AB \$250,000 - \$499,000 1% off GSA  
 0011AC \$500,000 - \$999,999 2% off GSA  
 0011AD \$1,000,000+ 3% off GSA

FIRST OPTION - SUCCEEDING TWELVE MONTH PERIOD

<u>Item</u>	<u>Description</u>	<u>Unit Price</u>
0107	<b>Datapro</b> provides technology overviews, user ratings, as well as background and tutorial information to help clients better understand categories of existing and emerging technologies.	
	Number of Web ID's	
0107AA	05	\$12,750
0107AB	10	\$14,280
0107AC	25	\$20,400
0107AD	50	\$25,500
0107AE	75	\$30,600
0107AF	100	\$35,700
0107AG	250	\$40,800
0107AH	500	\$51,000

0108	<b>Dataquest</b> provides a portfolio of market intelligence consisting of objective competitive analysis, reliable trend projections, and solid business and marketing strategies.	
	Per Order Basis	
0108AA	\$0 - \$100,000	1% off GSA
0108AB	\$101,000 - \$249,000	2% off GSA
0108AC	\$250,000 - \$500,000	4% off GSA
0109	<b>Decision Drivers</b> provides clients with an in-depth examination of the differentiating criteria and data associated with purchasing Information Technology. Decision Drivers reduces the risk of making an uninformed, inappropriate technology decision.	
	Per Order Basis	
0109AA	\$0 - \$100,000	1% off GSA
0109AB	\$101,000 - \$249,000	2% off GSA
0109AC	\$250,000 - \$500,000	4% off GSA
0110	<b>GartnerMeasurement</b> Assessment Services combine alignment models and powerful comparative analysis tools with proven, rigorous processes that highlight areas of competitive strength and weakness.	
	Per Order Basis	
0110AA	\$0 - \$100,000	1% off GSA
0110AB	\$101,000 - \$249,000	2% off GSA
0110AC	\$250,000 - \$500,000	4% off GSA
0111	<b>GartnerConsulting</b> Services assists clients in the business and application of IT products and services with a focus on long-term planning and technical architectures.	
	Per Order Basis	
0111AA	\$1 - \$249,999	GSA
0111AB	\$250,000 - \$499,000	1% off GSA
0111AC	\$500,000 - \$999,999	2% off GSA
0111AD	\$1,000,000+	3% off GSA

SECOND OPTION - SUCCEEDING TWELVE MONTH PERIOD

<u>Item</u>	<u>Description</u>	<u>Unit Price</u>
0207	<b>Datapro</b> provides technology overviews, user ratings, as well as background and tutorial information to help clients better understand categories of existing and emerging technologies.	
	Number of Web ID's	
0207AA	05	\$13,388
0207AB	10	\$14,994
0207AC	25	\$21,420
0207AD	50	\$26,775
0207AE	75	\$32,130
0207AF	100	\$37,485
0207AG	250	\$42,840
0207AH	500	\$53,550
0208	<b>Dataquest</b> provides a portfolio of market intelligence consisting of objective competitive analysis, reliable trend projections, and solid business and marketing strategies.	
	Per Order Basis	
0208AA	\$0 - \$100,000	1% off GSA
0208AB	\$101,000 - \$249,000	2% off GSA
0208AC	\$250,000 - \$500,000	4% off GSA
0209	<b>Decision Drivers</b> provides clients with an in-depth examination of the differentiating criteria and data associated with purchasing Information Technology. Decision Drivers reduces the risk of making an uninformed, inappropriate technology decision.	
	Per Order Basis	
0209AA	\$0 - \$100,000	1% off GSA
0209AB	\$101,000 - \$249,000	2% off GSA
0209AC	\$250,000 - \$500,000	4% off GSA

0210 **GartnerMeasurement** Assessment Services combine alignment models and powerful comparative analysis tools with proven, rigorous processes that highlight areas of competitive strength and weakness.

Per Order Basis

0210AA	\$0 - \$100,000	1% off GSA
0210AB	\$101,000 - \$249,000	2% off GSA
0210AC	\$250,000 - \$500,000	4% off GSA

0211 **GartnerConsulting** Services assists clients in the business and application of IT products and services with a focus on long-term planning and technical architectures.

Per Order Basis

0211AA	\$1 - \$249,999	GSA
0211AB	\$250,000 - \$499,000	1% off GSA
0211AC	\$500,000 - \$999,999	2% off GSA
0211AD	\$1,000,000+	3% off GSA

THIRD OPTION - SUCCEEDING TWELVE MONTH PERIOD

<u>Item</u>	<u>Description</u>	<u>Unit Price</u>
0307	<b>Datapro</b> provides technology overviews, user ratings, as well as background and tutorial information to help clients better understand categories of existing and emerging technologies.	
	Number of Web ID's	
0307AA	05	\$14,057
0307AB	10	\$15,744
0307AC	25	\$22,491
0307AD	50	\$28,114
0307AE	75	\$33,737
0307AF	100	\$39,359
0307AG	250	\$44,982
0307AH	500	\$56,228

0308 **Dataquest** provides a portfolio of market intelligence consisting of objective competitive analysis, reliable trend projections, and solid business and marketing strategies.

	Per Order Basis	
0308AA	\$0 - \$100,000	1% off GSA
0308AB	\$101,000 - \$249,000	2% off GSA
0308AC	\$250,000 - \$500,000	4% off GSA

0309 **Decision Drivers** provides clients with an in-depth examination of the differentiating criteria and data associated with purchasing Information Technology. Decision Drivers reduces the risk of making an uninformed, inappropriate technology decision.

	Per Order Basis	
0309AA	\$0 - \$100,000	1% off GSA
0309AB	\$101,000 - \$249,000	2% off GSA
0309AC	\$250,000 - \$500,000	4% off GSA

0310 **GartnerMeasurement Assessment Services** combine alignment models and powerful comparative analysis tools with proven, rigorous processes that highlight areas of competitive strength and weakness.

	Per Order Basis	
0310AA	\$0 - \$100,000	1% off GSA
0310AB	\$101,000 - \$249,000	2% off GSA
0310AC	\$250,000 - \$500,000	4% off GSA

0311 **GartnerConsulting Services** assists clients in the business and application of IT products and services with a focus on long-term planning and technical architectures.

	Per Order Basis	
0311AA	\$1 - \$249,999	GSA
0311AB	\$250,000 - \$499,000	1% off GSA
0311AC	\$500,000 - \$999,999	2% off GSA
0311AD	\$1,000,000+	3% off GSA

All other terms and conditions of this BPA, including prices, shall remain unchanged.