

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

1. CONTRACT ID/CODE: J PAGE OF PAGES: 1 9

2. AMENDMENT/MODIFICATION NO. P00001	3. EFFECTIVE DATE JAN 06 1999	4. REQUISITION/PURCHASE REQ. NO.	5. PROJECT NO. (If applicable)
6. ISSUED BY NAVAL INVENTORY CONTROL POINT - MECHANICSBURG 5450 CARLISLE PIKE P.O. BOX 2020 MECHANICSBURG, PA 17055-0788 CODE 0271.C7, TERRY PARASCHOS, (717) 605-7309	CODE N00104	7. ADMINISTERED BY (If other than item 6) SAME AS BLOCK 6.	

8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code) GARTNER GROUP INC. ATTN: CONTRACT ADMINISTRATION 56 TOP GALLANT RD PO BOX 10212 STAMFORD 10212	9A. AMENDMENT OF SOLICITATION NO.
	9B. DATED (SEE ITEM 11)
	10A. MODIFICATION OF CONTRACT/ORDER NO. X GS-35F-5014H N00104-99-A-Q069
	10B. DATED (SEE ITEM 13) 25 Nov 98

CODE 0EFU3	FACILITY CODE
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11. THIS ITEM APPLIES ONLY TO AMENDMENTS OF SOLICITATIONS

The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of Offers _____ is extended, _____ is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended by one of the following methods: (a) By completing items 8 and 15 and returning _____ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGEMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (if required)
N/A

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) ORDER NO. SHOWN IN ITEM 10A.	THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT?
B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation data, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).	
C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF: X MUTUAL AGREEMENT OF THE PARTIES	
D. OTHER (Specify type of modification and authority.)	

E. IMPORTANT: Contractor **X** is not _____ is required to sign this documentation and return _____ copies to the issuing office.

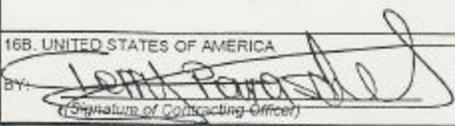
14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

SEE PAGES TWO THROUGH TEN OF THIS MODIFICATION.

DISTRIBUTION: (1) CONTRACTOR
(1) SPAWAR (ATTN: BRIAN WOLSTENCROFT)

(1) PURCHASE FILE/FOIA

Except as provided herein, all terms and conditions of the document referenced in item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print)	15A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print) TERRY PARASCHOS
15B. CONTRACTOR/OFFEROR	15C. DATE SIGNED
(Signature of person authorized to sign)	16B. UNITED STATES OF AMERICA BY:  (Signature of Contracting Officer)
	16C. DATE SIGNED 1/8/99

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The purpose of this modification is to revise Section B "Supplies/Services and Prices" of Blanket Purchase Agreement (BPA) GS-35F-5014H/N00104-99-A-Q069. In accordance with Gartner's response, dated December 14, 1998, this revision entails the addition of the following Clins and prices:

All other terms and conditions of this BPA remains the same.

Clients who buy during the base year and renew at the same level or higher for the option years will have the same pricing for years one, two and three.

Gartner Group is offering an "early bird" discount of 20% for Clins 0002AF and 0002AG for those organizations who purchase by January 31, 1999.

For example: Client A signs on for a 250 user option before January 31, 1999, they would invest \$285,600.00 and would guaranteed that price for the next three years.

B-2 - SUPPLIES/SERVICES AND PRICES

BASE YEAR - TIME OF AWARD THROUGH INITIAL TWELVE MONTH PERIOD

<u>Item Description</u>	<u>Total Price</u>
0002 RESEARCH AND ADVISORY SERVICES UNLIMITED ACCESS UP TO SPECIFIC NUMBER OF USERS. BASED ON THE ASSUMPTION THAT 20% OF THE SPESIFIC NUMBER OF USERS WILL REQUIRE ACCESS TO ANALYST.	
0002AF 75 USERS	\$275,400.00
0002AG 250 USERS	\$357,000.00

<u>Item Description</u>	<u>Total Price</u>
0003 SYMPOSIUM TICKETS-BASED ON AN INDIVIDUAL ORDER- NOT CUMULATIVE.	
0003AA 1-10 TICKETS (EACH)	\$1,173.00✓
0003AB 11-24 TICKETS (EACH)	\$1,122.00✓
0003AC 25-50 TICKETS (EACH)	\$1,020.00✓
0004 THEME TICKETS-BASED ON AN INDIVIDUAL ORDER- NOT CUMULATIVE.	
0004AA 1-10 TICKETS (EACH)	\$765.00✓
0004AB 11-24 TICKETS (EACH)	\$714.00✓
0004AC 25-50 TICKETS (EACH)	\$663.00✓
0005 IT EXECUTIVE PROGRAM	
0005AA ITEP FOR ONE PERSON	\$19,380.00✓
0005AB ITEP FOR ADDITIONAL PERSON	\$9,690.00✓
0006 TALKING TECHNOLOGY TAPE SERIES	
0006AA 1-10 SUBSCRIPTIONS (EACH)	\$306.00✓
0006AB 11-24 SUBSCRIPTIONS (EACH)	\$255.00✓
0006AC 25-50 SUBSCRIPTIONS (EACH)	\$153.00✓

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FIRST OPTION - SUCCEEDING TWELVE MONTH PERIOD

<u>Item Description</u>	<u>Total Price</u>
0102 RESEARCH AND ADVISORY SERVICES UNLIMITED ACCESS UP TO SPECIFIC NUMBER OF USERS. BASED ON THE ASSUMPTION THAT 20% OF THE SPESIFIC NUMBER OF USERS WILL REQUIRE ACCESS TO ANALYST.	
0102AF 75 USERS	\$289,170.00
0102AG 250 USERS	\$374,850.00
0103 SYMPOSIUM TICKETS-BASED ON AN INDIVIDUAL ORDER- NOT CUMULATIVE.	
0103AA 1-10 TICKETS (EACH)	\$1,196.00
0103AB 11-24 TICKETS (EACH)	\$1,144.00
0103AC 25-50 TICKETS (EACH)	\$1,040.00
0104 THEME TICKETS-BASED ON AN INDIVIDUAL ORDER- NOT CUMULATIVE.	
0104AA 1-10 TICKETS (EACH)	\$780.00
0104AB 11-24 TICKETS (EACH)	\$728.00
0104AC 25-50 TICKETS (EACH)	\$676.00

<u>Item Description</u>	<u>Total Price</u>
0105 IT EXECUTIVE PROGRAM	
0105AA ITEP FOR ONE PERSON	\$19,380.00
0105AB ITEP FOR ADDITIONAL PERSON	\$9,690.00
0106 TALKING TECHNOLOGY TAPE SERIES	
0106AA 1-10 SUBSCRIPTIONS (EACH)	\$306.00
0106AB 11-24 SUBSCRIPTIONS (EACH)	\$255.00
0106AC 25-50 SUBSCRIPTIONS (EACH)	\$153.00

SECOND OPTION - SUCCEEDING TWELVE MONTH PERIOD

<u>Item Description</u>	<u>Total Price</u>
0202 RESEARCH AND ADVISORY SERVICES UNLIMITED ACCESS UP TO SPECIFIC NUMBER OF USERS. BASED ON THE ASSUMPTION THAT 20% OF THE SPESIFIC NUMBER OF USERS WILL REQUIRE ACCESS TO ANALYST.	
0202AF 75 USERS	\$302,940.00
0202AG 250 USERS	\$392,700.00
0203 SYMPOSIUM TICKETS-BASED ON AN INDIVIDUAL ORDER- NOT CUMULATIVE.	
0203AA 1-10 TICKETS (EACH)	\$1,220.00
0203AB 11-24 TICKETS (EACH)	\$1,163.00
0203AC 25-50 TICKETS (EACH)	\$1,061.00
0204 THEME TICKETS-BASED ON AN INDIVIDUAL ORDER- NOT CUMULATIVE.	
0204AA 1-10 TICKETS (EACH)	\$796.00
0204AB 11-24 TICKETS (EACH)	\$743.00
0204AC 25-50 TICKETS (EACH)	\$670.00

<u>Item Description</u>	<u>Total Price</u>
0205 IT EXECUTIVE PROGRAM	
0205AA ITEP FOR ONE PERSON	\$19,380.00
0205AB ITEP FOR ADDITIONAL PERSON	\$9,690.00
0206 TALKING TECHNOLOGY TAPE SERIES	
0206AA 1-10 SUBSCRIPTIONS (EACH)	\$306.00
0206AB 11-24 SUBSCRIPTIONS (EACH)	\$255.00
0206AC 25-50 SUBSCRIPTIONS (EACH)	\$153.00

THIRD OPTION - SUCCEEDING TWELVE MONTH PERIOD

<u>Item Description</u>	<u>Total Price</u>
0302 RESEARCH AND ADVISORY SERVICES UNLIMITED ACCESS UP TO SPECIFIC NUMBER OF USERS. BASED ON THE ASSUMPTION THAT 20% OF THE SPESIFIC NUMBER OF USERS WILL REQUIRE ACCESS TO ANALYST.	
0302AF 75 USERS	\$302,940.00
0302AG 250 USERS	\$392,700.00
0303 SYMPOSIUM TICKETS-BASED ON AN INDIVIDUAL ORDER- NOT CUMULATIVE.	
0303AA 1-10 TICKETS (EACH)	\$1,220.00
0303AB 11-24 TICKETS (EACH)	\$1,163.00
0303AC 25-50 TICKETS (EACH)	\$1,061.00
0304 THEME TICKETS-BASED ON AN INDIVIDUAL ORDER- NOT CUMULATIVE.	
0304AA 1-10 TICKETS (EACH)	\$796.00
0304AB 11-24 TICKETS (EACH)	\$743.00
0304AC 25-50 TICKETS (EACH)	\$670.00

<u>Item Description</u>	<u>Total Price</u>
0305 IT EXECUTIVE PROGRAM	
0305AA ITEP FOR ONE PERSON	\$19,380.00
0305AB ITEP FOR ADDITIONAL PERSON	\$9,690.00
0306 TALKING TECHNOLOGY TAPE SERIES	
0306AA 1-10 SUBSCRIPTIONS (EACH)	\$306.00
0306AB 11-24 SUBSCRIPTIONS (EACH)	\$255.00
0306AC 25-50 SUBSCRIPTIONS (EACH)	\$153.00