

LABOR CATEGORIES AND RATES

B.1 Discounts

Labor rates included in the Deloitte GSA IT Schedule are discounted by 13% to 50% under this BPA. This represents the minimum discount (dependent on labor category) that will be applied at the task order level.

B.2 GSA Labor Categories and Discounted Rates

Labor category definitions and skill level descriptions are included in the Deloitte GSA Schedule. Labor rates, inclusive of discounts and fees, are listed below:

GSA SCHEDULE GS-35F-0060L	CUSTOMER SITE RATES					
GSA Labor Categories	Discounted Rates for 1/01/2004 10/31/2004	Discounted Rates for 11/01/2004 10/31/2005	Discounted Rates for 11/01/2005 10/31/2006	Discounted Rates for 11/01/2006 10/31/2007	Discounted Rates for 11/01/2007 10/31/2008	Discounted Rates for 11/01/2008 10/31/2009
Program Director	\$282.04	\$293.33	\$305.06	\$317.26	\$329.95	\$343.15
Quality/Risk Executive	\$282.04	\$293.33	\$305.06	\$317.26	\$329.95	\$343.15
Senior Project Manager	\$253.88	\$264.03	\$274.59	\$285.58	\$297.00	\$308.88
Project Manager II	\$235.63	\$245.08	\$254.88	\$265.08	\$275.68	\$286.71
Project Manager I	\$216.94	\$225.61	\$234.63	\$244.02	\$253.78	\$263.93
Senior ERP Specialist	\$217.78	\$226.51	\$235.57	\$244.99	\$254.79	\$264.99
ERP Specialist II	\$207.07	\$215.35	\$223.97	\$232.93	\$242.24	\$251.93
Technical Trainer II	\$182.25	\$189.54	\$197.12	\$205.00	\$213.20	\$221.73
Technical Trainer I	\$99.17	\$103.14	\$107.27	\$111.56	\$116.02	\$120.66
IT Process/Change Specialist II	\$207.07	\$215.35	\$223.97	\$232.93	\$242.24	\$251.93
IT Process/Change Specialist I	\$182.25	\$189.54	\$197.12	\$205.00	\$213.20	\$221.73
Senior IT Consultant	\$182.25	\$189.54	\$197.12	\$205.00	\$213.20	\$221.73
IT Consultant	\$158.67	\$165.02	\$171.62	\$178.49	\$185.63	\$193.05
Web Architect II	\$158.67	\$165.02	\$171.62	\$178.49	\$185.63	\$193.05
Web Architect I	\$99.06	\$103.03	\$107.15	\$111.43	\$115.89	\$120.53
IT Business Analyst	\$99.06	\$103.03	\$107.15	\$111.43	\$115.89	\$120.53
Systems Analyst	\$99.06	\$103.03	\$107.15	\$111.43	\$115.89	\$120.53
Programmer	\$99.06	\$103.03	\$107.15	\$111.43	\$115.89	\$120.53
Documentation Specialist	\$99.06	\$103.03	\$107.15	\$111.43	\$115.89	\$120.53
Project Support Analyst	\$64.10	\$66.67	\$69.34	\$72.11	\$75.00	\$78.00

B.3 GSA Schedule

Deloitte's GSA Schedule GS-35F-0060L may be viewed at:
https://www.gsaaadvantage.gov/advgsa/main_pages/start_page.jsp

Enter "GS-35F-0060L" in the Search/Browse Field
 Click on the first instance of "Deloitte"
 Click on "View Vendor Catalog"