

LABOR CATEGORIES AND RATES

B.1 Discounts

Labor rates included in the BearingPoint GSA IT Schedule are discounted by 20% under this BPA. This represents the minimum discount that will be applied at the task order level. Higher discounts may apply based on the requirements and conditions of specific task orders.

B.2 GSA Labor Categories And Discounted Rates

Labor category definitions are included in the BearingPoint GSA Schedule. The labor categories and rates applicable to this BPA, inclusive of discounts and fees, are shown below.

BearingPoint GSA Schedule GS-35F-4338D (IT70)

Federal Supply Schedule Labor Category	Discounted Rate
ES Program Manager	\$304.04
ES Sr Project Manager	\$281.70
ES Project Manager	\$206.68
ES Technical Architect	\$206.68
ES Sr Functional Specialist	\$206.68
ES Functional Specialist	\$161.90
ES Infrastructure Analyst	\$166.78
ES Sr Specialist	\$153.22
ES Specialist	\$113.32
Project Director	\$169.18
Program Manager	\$144.44
Manager	\$117.30
Senior IT Specialist	\$105.34
IT Specialist	\$90.98
IT Staff	\$57.46

B.3 Out Year Rates

Future GSA labor rates can be affected by economic price adjustments. Such adjustments, if approved by GSA, may be reflected in the BPA schedule at the same level of discount as specified in this attachment.

B.4 GSA Schedule

BearingPoint's GSA Schedule GS-35F-4338D may be viewed at:

http://www.bearingpoint.com/solutions/public_services_solutions/federal_govt_contract_veh.html