

LABOR CATEGORIES AND RATES

B.1 Discounts

For task orders issued under this BPA with an initial funded value of \$10M or more, an additional discount of 4% will apply on the labor portion of any FFP deliverables.

B.2 GSA Labor Categories and Discounted Rates

Labor category definitions are included in the Accenture GSA Schedule. The labor categories and rates applicable to this BPA, inclusive of discounts and fees, are shown below.

GSA Labor Categories	Discounted Rates For						Discounted Rates For					
	Period: 1/1/04 - 9/30/04	Period: 10/1/04 - 9/30/05	Period: 10/1/05 - 9/30/06	Period: 10/1/06 - 9/30/07	Period: 10/1/07 - 9/30/08	Period: 10/1/08 - 9/30/09	Period: 1/1/04 - 9/30/04	Period: 10/1/04 - 9/30/05	Period: 10/1/05 - 9/30/06	Period: 10/1/06 - 9/30/07	Period: 10/1/07 - 9/30/08	Period: 10/1/08 - 9/30/09
Business Integration Analyst 1	\$80.86	\$84.09	\$87.45	\$90.95	\$94.59	\$98.37	\$94.06	\$97.29	\$100.65	\$104.15	\$107.79	\$111.57
Business Integration Analyst 2	\$80.86	\$84.09	\$87.45	\$90.95	\$94.59	\$98.37	\$94.06	\$97.29	\$100.65	\$104.15	\$107.79	\$111.57
Business Integration Analyst 3	\$92.48	\$96.18	\$100.03	\$104.03	\$108.19	\$112.52	\$105.68	\$109.38	\$113.23	\$117.23	\$121.39	\$125.72
Business Integration Analyst 4	\$96.31	\$102.24	\$106.33	\$110.58	\$115.00	\$119.60	\$111.51	\$115.44	\$119.53	\$123.78	\$128.20	\$132.80
Business Integration Consultant 1	\$92.48	\$96.18	\$100.03	\$104.03	\$108.19	\$112.52	\$105.68	\$109.38	\$113.23	\$117.23	\$121.39	\$125.72
Business Integration Consultant 2	\$104.09	\$108.25	\$112.58	\$117.08	\$121.76	\$126.63	\$117.29	\$121.45	\$125.78	\$130.28	\$134.96	\$139.83
Business Integration Consultant 3	\$121.53	\$126.39	\$131.44	\$136.70	\$142.17	\$147.86	\$134.73	\$139.59	\$144.64	\$149.90	\$155.37	\$161.06
Business Integration Consultant 4	\$143.84	\$149.39	\$155.36	\$161.58	\$168.04	\$174.76	\$156.84	\$162.59	\$168.58	\$174.78	\$181.24	\$187.96
Business Integration Manager 1	\$160.23	\$166.65	\$173.31	\$180.24	\$187.45	\$194.95	\$173.43	\$179.85	\$186.51	\$193.44	\$200.65	\$208.15
Business Integration Manager 2	\$178.00	\$185.12	\$192.52	\$200.22	\$208.23	\$216.56	\$191.20	\$198.32	\$205.72	\$213.42	\$221.43	\$229.76
Business Integration Manager 3	\$189.86	\$197.45	\$205.35	\$213.56	\$222.10	\$230.98	\$203.06	\$210.65	\$218.55	\$226.76	\$235.30	\$244.18
Business Integration Manager 4	\$201.67	\$209.74	\$218.13	\$226.86	\$235.93	\$245.37	\$214.87	\$222.94	\$231.33	\$240.06	\$249.13	\$258.57
Business Integration Senior Manager 1	\$219.44	\$228.21	\$237.34	\$246.84	\$256.71	\$266.96	\$232.64	\$241.41	\$250.54	\$260.04	\$269.91	\$280.18
Business Integration Senior Manager 2	\$243.12	\$252.84	\$262.96	\$273.47	\$284.41	\$295.79	\$256.32	\$266.04	\$276.16	\$286.67	\$297.61	\$308.99
Business Integration Senior Manager 3	\$284.50	\$295.89	\$307.72	\$320.03	\$332.83	\$346.14	\$297.70	\$309.09	\$320.92	\$333.23	\$346.03	\$359.34
Business Integration Associate Partner 1	\$333.93	\$347.29	\$361.18	\$375.63	\$390.66	\$406.29	\$347.13	\$360.49	\$374.38	\$388.83	\$403.86	\$419.49
Business Integration Associate Partner 2	\$382.17	\$397.45	\$413.35	\$429.89	\$447.09	\$464.97	\$395.37	\$410.65	\$426.55	\$443.09	\$460.29	\$478.17
Business Integration Associate Partner 3	\$457.37	\$475.66	\$494.68	\$514.47	\$535.05	\$556.45	\$470.57	\$488.86	\$507.88	\$527.67	\$548.25	\$569.65
Business Integration Associate Partner 4	\$553.37	\$575.50	\$598.52	\$622.47	\$647.37	\$673.26	\$566.57	\$588.70	\$611.72	\$635.67	\$660.57	\$686.46
Business Integration Partner	\$523.38	\$544.32	\$566.10	\$588.74	\$612.29	\$636.78	\$536.58	\$557.62	\$579.30	\$601.94	\$625.49	\$649.98
Client Financial Management Assistant	\$74.62	\$77.61	\$80.71	\$83.94	\$87.30	\$90.79	\$87.82	\$90.81	\$93.91	\$97.14	\$100.50	\$103.99
Client Financial Management Analyst 1	\$86.61	\$90.07	\$93.67	\$97.42	\$101.32	\$105.37	\$99.81	\$103.27	\$106.87	\$110.62	\$114.52	\$118.57
Client Financial Management Analyst 2	\$92.59	\$96.29	\$100.14	\$104.15	\$108.32	\$112.65	\$105.79	\$109.49	\$113.34	\$117.35	\$121.52	\$125.85
Client Financial Management Specialist 1	\$110.55	\$114.96	\$119.56	\$124.34	\$129.31	\$134.48	\$123.75	\$128.16	\$132.76	\$137.54	\$142.51	\$147.68
Client Financial Management Specialist 2	\$144.96	\$150.78	\$156.79	\$163.07	\$169.59	\$176.37	\$158.16	\$163.96	\$169.99	\$176.27	\$182.79	\$189.57
Client Financial Management Manager	\$182.57	\$189.87	\$197.46	\$205.36	\$213.57	\$222.11	\$195.77	\$203.07	\$210.66	\$218.56	\$226.77	\$235.31
Client Financial Management Senior Manager	\$254.87	\$265.06	\$275.67	\$286.69	\$298.16	\$310.09	\$268.07	\$278.26	\$288.87	\$299.89	\$311.36	\$323.29
Client Financial Management Associate Partner	\$345.78	\$359.59	\$373.97	\$388.93	\$404.49	\$420.67	\$358.96	\$372.79	\$387.17	\$402.13	\$417.69	\$433.87
Executive Assistant 1	\$62.68	\$65.19	\$67.79	\$70.51	\$73.33	\$76.26	\$75.88	\$78.39	\$80.99	\$83.71	\$86.53	\$89.46
Executive Assistant 2	\$86.61	\$90.07	\$93.67	\$97.42	\$101.32	\$105.37	\$99.81	\$103.27	\$106.87	\$110.62	\$114.52	\$118.57
Executive Assistant 3	\$98.60	\$102.54	\$106.64	\$110.90	\$115.34	\$119.95	\$111.80	\$115.74	\$119.84	\$124.10	\$128.54	\$133.15

Rates assume standard GFE.
Rates do not include any other costs, any hardware or software, any license or maintenance costs.
Rates do not include any travel costs.

B.3 GSA Schedule

Accenture's GSA IT Schedule GS-35F-4692G may be viewed at:

https://www.gsaadvantage.gov/advgsa/main_pages/start_page.jsp

Enter "GS-35F-4692G" in the Search/Browse Field

Click on the first instance of "Accenture"

Click on "View Vendor Catalog"