

SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS

1. REQUISITION NUMBER PAGE 1 OF 9

OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, & 30

2. CONTRACT NO. GS-35F-0326K	3. AWARD.EFFECTIVE DATE 08/14/2001	4. ORDER NUMBER N00104-01-A-Q506	5. SOLICITATION NUMBER	6. SOLICITATION ISSUE D
7. FOR SOLICITATION INFORMATION CALL:		a. NAME	b. TELEPHONE NUMBER (No collect calls)	8. OFFER DUE DATE/ LOC

9. ISSUED BY DEPARTMENT OF THE NAVY NAVAL INVENTORY CONTROL POINT 5450 CARLISLE PIKE MECHANICSBURG, PA 17055-0788 POC: TERRI BAXTER/CODE 0272.15 PHONE: (717) 605-2003 EMAIL: TERRI_S_BAXTER@ICPMECH.NAVY.MIL	CODE N00104	10. THIS ACQUISITION IS <input type="checkbox"/> UNRESTRICTED <input type="checkbox"/> SET ASIDE: %FOR <input type="checkbox"/> SMALL BUSINESS <input type="checkbox"/> SMALL DISADV. <input type="checkbox"/> 8(A) NAICS: 511210 SIZE STANDARD: \$18M	11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED <input type="checkbox"/> SEE SCHEDULE <input type="checkbox"/> 13a. THIS CONTRACT IS A RATED ORDER UNDER CFR 700) 13b. RATING DO-C9E	12. DISCOUNT TERMS
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15. DELIVER TO SPECIFIED ON EACH ORDER	CODE	16. ADMINISTERED BY BASIC AGREEMENT - SAME AS BLOCK 9 ORDERS - AS CITED ON EACH INDIVIDUAL ORDER	CODE N001
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17a. CONTRACTOR/OFFEROR CORPSOFT, INC. 2 EDGEWATER DRIVE NORWOOD, MA 02062 POC: ED DOBBINS PHONE: (800) 677-4009 X5248	CODE 01TA2	FACILITY	18a. PAYMENT WILL BE MADE BY SPECIFIED ON EACH ORDER	CODE
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17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER ITEM

18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a UNLESS BLOCK BELOW IS CHECKED. SEE ADDENDUM

20. SCHEDULE OF SUPPLIES/SERVICES	21. QUANTITY	22. UNIT	23. UNIT PRICE	24. AMOUNT
REMIT TO: Checks: CorpSoft, Inc./SSI P.O. Box 848264 Dallas, TX 75284-8264 Phone: 800-862-8758 Fax: 509-744-8344 EFT & Electronic Payments: CorpSoft, Inc./SSI Bank of America 901 Main Street Dallas, TX 75201 Account Number: 3752177644 ABA Routing Number: 1110-0001-2			SEE ATTACHMENT A	

25. ACCOUNTING AND APPROPRIATION DATA N/A - SPECIFIED ON EACH ORDER	26. TOTAL AWARD AMOUNT (For Govt. Use Only)
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27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1, 52.212-4. FAR 52.212-3 AND 52.212-5 ARE ATTACHED. ADDENDA ARE ARE NOT ATTACHED.

27b. CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4, FAR 52.212-5 IS ATTACHED. ADDENDA ARE ARE NOT ATTACHED.

28. CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN 2 COPIES TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FORTH OR OTHERWISE IDENTIFIED ABOVE AND ON ANY ADDITIONAL SHEETS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED HEREIN.

30a. SIGNATURE OF OFFEROR/CONTRACTOR /S/	31a. UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER) /S/
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30b. NAME AND TITLE OF SIGNER (TYPE OR PRINT) CHRIS ESTES	30c. DATED SIGNED 08/14/2001	31b. NAME OF CONTRACTING OFFICER (TYPE OR PRINT) R. L. KLINGER	31c. DATE SIGNED 08/14/20
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32a. QUANTITY IN COLUMN 21 HAS BEEN <input type="checkbox"/> RECEIVED <input type="checkbox"/> INSPECTED <input type="checkbox"/> ACCEPTED, AND CONFORMS TO THE CONTRACT, EXCEPT AS NOTED	33. SHIP NUMBER <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL	34. VOUCHER NUMBER	35. AMOUNT VERIFIED CORRECT FOR
32b. SIGNATURE OF AUTHORIZED GOVT. REPRESENTATIVE	32c. DATE	36. PAYMENT <input type="checkbox"/> COMPLETE <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL	37. CHECK NUMBER

32b. SIGNATURE OF AUTHORIZED GOVT. REPRESENTATIVE	32c. DATE	38. S/R ACCOUNT NUMBER	39. S/R VOUCHER NUMBER	40. PAID BY
41a. I CERTIFY THIS ACCOUNT IS CORRECT AND PROPER FOR PAYMENT		42a. RECEIVED BY (Print)		
41b. SIGNATURE AND TITLE OF CERTIFYING OFFICER		42b. RECEIVED AT (Location)		
41c. DATE		42c. DATE REC'D (YY/MM/DD)	42d. TOTAL CONTAINERS	

Pursuant to General Services Administration (GSA) Federal Supply Services (FSS) Contract Number GS-35F-0326K, Corporate Software & Technology, Inc., agrees to the following terms of a Blanket Purchase Agreement (BPA) with the Naval Inventory Control Point (NAVICP). All orders placed against this BPA are subject to the terms and conditions of the FSS Contract. The items on this BPA are set forth in Attachment A. Program terms and conditions for products acquired under this BPA are defined in the Contractual Licensing Program, Attachment B. Use of all software acquired under this BPA is subject to the Adobe End User License Agreement for the applicable product. A EULA is provided in Attachment C; however, end users must consult and comply with the full license terms of the EULA for the specific product that is received when placing an order for an individual product.

Attachment A Pricing Matrix
Attachment B Contractual Licensing Program
Attachment C Adobe End User License Agreement (EULA)

1. **Delivery Orders.** The scope of this effort is worldwide. Delivery requirements will be stipulated on Delivery Orders. An order, either a Standard Form (SF) 1449 or Department of Defense (DD) Form 1155, is prepared by the Government Ordering Officer (a duly warranted Contracting Officer whose warrant authorizes purchases from the GSA Schedule) in accordance with the terms and conditions of this BPA and the GSA Schedule. This BPA is available for ordering by all of DOD. There is not a centralized ordering activity, orders may be placed by any warranted Contracting Officer (or authorized Ordering Officer) via Electronic Data Interchange (EDI), credit card, facsimile, or paper.
2. **Extent of Obligation.** The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be \$1M. The Government is obligated only to the extent of authorized purchases actually made under this BPA.
3. **Funds Obligation.** The BPA will not obligate any funds. Funds will be obligated on each delivery order.
4. **BPA Term.** The BPA expires two (2) years after award. This expiration is contingent upon the Contractor maintaining or renewing a GSA FSS Schedule. The BPA will be reviewed annually.
5. **Authorized Users.** The BPA is open for ordering by all of the Department of Defense (DOD). For purposes of this agreement, DOD is defined as: all DOD Components and their employees, including Reserve Component (Guard and Reserve) and the U.S. Coast Guard; other Government employees assigned to and working with DOD; non-appropriated funds instrumentalities such as NAFI employees; Intelligence Community (IC) covered organizations to include all DOD Intel System member organizations and employees, but not the CIA nor other IC employees unless they are assigned to and working with DOD organizations; DOD Contractors authorized in accordance with the FAR; and authorized Foreign Military Sales (FMS).
6. **Pricing Terms.** Attachment A provides unit prices for all products under this BPA. Prices shall remain constant for the two year term of the BPA. The prices will, however, be reviewed annually or as required to determine whether a reduction is appropriate in accordance with the price reduction provisions of the agreement. A 2.0% Acquisition, Contracting, and Technical Fee is included in all prices. The contractor is responsible for the payment of all fees that are included in the product pricing (i.e. GSA, ACT), as calculated on the customer orders.
- 6.1 **License.** Software licenses are perpetual. End users must comply with the terms and conditions of the End User License Agreement (EULA) for the applicable product that accompanies each shipment of software.

6.2 Maintenance. Maintenance is available for all Adobe products offered under this agreement. Maintenance coverage is available for up to one year (see below). Maintenance coverage runs concurrently with the contract year (September 1 - August 31) and expires on either the contract anniversary date (August 31, 2002) or contract expiry date (August 31, 2003).

Maintenance is orderable in 12-month or 6-month options, depending on when during the contract year it is ordered. If the order is placed in the first half of the contract year, the Government orders the 12-month option, which will provide coverage for 7-12 months (same price), depending on when in that 6-month period the maintenance is ordered. If the order is placed in the second half of the contract year, the Government orders the 6-month option, which will provide coverage for 1 to 6 months (same price), depending on when in that 6-month period the maintenance is ordered.

Orders for new maintenance must be placed at the same time as the covered licenses are acquired, per the description above. Orders for maintenance renewal are placed at the beginning of a contract year (September 1) and only to renew maintenance previously purchased under this agreement.

As a special consideration from Adobe, new maintenance orders placed in August 2002 will be held for entry on September 1, 2002, so that the Government may order the 12-month maintenance option throughout its fourth quarter. Adobe will provide any new releases to software that becomes available during August 2002, effectively providing one month of free maintenance to those who placed maintenance orders in August.

Beginning September 1, 2002, and through the end of the contract period, which is August 31, 2003, maintenance is orderable on the contract per the description above: a) Maintenance ordered from September 1, 2002, to February 28, 2003, will have a 12-month price and will expire at the end of the contract period on August 31, 2003; b) Maintenance ordered from March 1, 2003 to August 31, 2003, will have a 6-month price and will also expire on August 31, 2003.

6.3 Updates/Upgrades. While maintenance coverage grants users the right to upgrades and updates, customers must request such upgrades or updates by purchasing the media. Some updates may be available for download from the web but upgrades require the purchase of media. The contractor shall provide notification of update/upgrade availability via email and web site. Customers desiring email notification of update/upgrade availability must include the appropriate email address in the order.

6.4 Media and Documentation. The prices for licenses and maintenance do not include media and documentation. The pricing schedule, Attachment A, includes a separate line item to purchase CD ROM media and documentation. If shipment of physical product is required, customers must order the applicable BLIN.

7. Price Reduction (Most Favored Customer Prices). The prices under this BPA shall be at least as low as the prices that the Contractor has under any other GSA FSS or BPA vehicle under like terms and conditions. If at any time the prices under any other GSA FSS or BPA vehicle become lower than the prices in this BPA, this BPA will be modified to include the lower prices.

8. License Documentation. The Contractor shall provide a license certificate to the end user specified in each order.

9. Delivery.

9.1 Lead-time. The Contractor shall deliver all products within 30 days of receipt of order. More expedient delivery terms are acceptable and encouraged.

9.2. Delivery Tickets. Unless otherwise agreed to, all deliveries ordered under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information:

- a. Name of Contractor
- b. GSA Contract Number
- c. BPA Number
- d. Model numbers
- e. Delivery order number
- f. Date of purchase
- g. Quantity, unit price and extension of each item (unit prices need not be shown when incompatible with the use of automated systems; provided that the invoice is itemized to show the information)
- h. Date of shipment

10. Invoicing. The requirements of a proper invoice are as specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified on the delivery orders issued against the BPA.

11. Fast Payment Procedure. The provisions of FAR 52.213-1 FAST PAYMENT PROCEDURE (FEB 1998) are incorporated in this BPA by reference and pertain to Credit Card purchases or other purchase order deliveries.

12. Fees and Payments

12.1 GSA Fee. Unit prices include a 1% markup to account for the GSA Industrial Funding Fee (IFF). The contractor is responsible for payment of this fee in accordance with applicable GSA instructions.

12.2 Acquisition, Contracting, and Technical (ACT) Fee. Unit prices include a 2% mark up to account for the Acquisition, Contracting, and Technical (ACT) fee. This fee allows the Services' Computer Programs to recover the expenses of awarding and managing the BPA. Remittance of the ACT fee shall be made on a calendar quarterly basis (i.e. January –March, April – June, July – September, and October –December) or as otherwise requested by the Program Management Office (PMO) and is due thirty (30) days following the completion of the reporting period.

The Navy, Army and Air Force are participating in a fee sharing program. The contractor shall collect the 2% ACT fee and distribute in accordance with the following procedures. Fee sharing shall be determined by the End User Agency or Service appearing in Column 3 of the monthly Report of Sales. This field shall be notated DON, DOA, DOAF or DOD as appropriate.

ALL SALES:

The amount of ACT Fee due the FMO shall be calculated at 1% for Army sales, 1% for Air Force sales and 2% for all other sales.

Remit ACT Fee to the Financial Management Office (FMO) by corporate or cashier's check made payable to "Treasurer of the United States".

Checks must include the following information to ensure proper crediting of the payment:

BPA N00104-01-A-Q506
DOD Adobe Enterprise Software Agreement
ACT Fee

If using overnight or express mail, send check to:

SPAWAR Systems Center Charleston
Norfolk Office
Attn: Jakki Rightmeyer
Code 645.2, Bldg V-53
9456 Fourth Avenue
Norfolk, VA 23511-2130

If using regular mail, send check to:

SPAWAR Systems Center Charleston
Norfolk Office
Attn: Jakki Rightmeyer
Code 645.2, Bldg V-53
P.O. Box 1376
Norfolk, VA 23501-1376

Email or Mail a copy of the FMO check to:

Email: lindag@spawar.navy.mil or

Mail to: DON IT Umbrella Program Management Office
SPAWAR Systems Center, San Diego
Attn: Linda Greenwade, Code 2829
53560 Hull Street
San Diego, CA 92152-5001

ARMY SALES:

The amount of ACT Fee due DFAS Pensacola shall be calculated at 1% of all Army sales.

Remit ACT Fee to DFAS Pensacola by corporate or cashier's check made payable to "Treasurer of the United States" notated with the following information:

BPA N00104-01-A-Q506
SCP Fee Reimbursement

***Checks must be accompanied by a transmittal letter (sample enclosed) that cites the applicable accounting data to ensure proper crediting of the payment.

Send check and transmittal letter to:

Defense Finance & Accounting Service
Code AIF
Attn: DFAS-PE (AIF-SCP)
130 West Avenue, Suite A
Pensacola, FL 32508-5120

Mail a copy of the check and letter to:

PEO Enterprise Information Systems
Assistant Project Manager
Army Small Computer Program
SFAE-PS-EI-SCP (Attn: Financial Support Group)
Fort Monmouth, NJ 07703-5605

AIR FORCE SALES:

The amount of ACT Fee due DFAS Pensacola shall be calculated at 1% of all Air Force sales.

Remit ACT Fee to DFAS Pensacola by corporate or cashier's check made payable to "Treasurer of the United States" notated with the following information:

BPA N00104-01-A-Q506
ESI-SW Fee Sharing

*** Checks must be accompanied by a transmittal letter (sample enclosed) that cites the applicable accounting data to ensure proper crediting of the payment.

Send check and transmittal letter to:
DFAS OPLOC/PE
Building 603-2, Code FDA-SSG
130 West Avenue, Suite A
Pensacola, FL 32508-5120

Fax a copy of the check and letter to:
HQ SSG/ITS
Attn: Bob Hamrick
501 East Moore Drive, Bldg 884, Rm 1437
Maxwell AFB-Gunter Annex, AL 36114-3004
FAX: (334) 416-5796

13. Reports

13.1 Report of Sales. Consistent with Clause C.22 of the GSA Schedule, a Report of Sales as described herein shall accompany the remittance of the ACT Fees to enable verification of the fee amounts rendered. Submission of the Report of Sales shall be made on a monthly basis or as otherwise requested by the PMO. In addition to the regular monthly submissions, a Report of Sales shall also accompany the ACT Fee payment. The Report of Sales is due fifteen (15) days following the completion of the reporting period and shall be submitted to the FMO, the PMO and the PCO. Negative reports are required. The Report of Sales shall contain, but is not limited to, the following data: a list of orders by Ordering Activity; BPA Line Item Numbers (BLINs) ordered; BLIN prices, value of orders; status of orders; and cumulative sales data for the month, quarter, year, and BPA to date. The standard Report of Sales format is provided under separate cover.

The contractor is responsible for all tracking of cumulative sales under this agreement as addressed above. Individual purchase orders and credit card orders issued by DOD to the ALC shall satisfy all reporting requirements imposed on DOD as the named Program Member in the CLP.

13.2 Records. The Contractor shall maintain archival copies of all orders for the life of the BPA. Copies shall be made available to the Government upon request.

14. STANDARDS

14.1 Year 2000 Compliance All products provided under this BPA must be Y2k compliant as defined in FAR 39.002.

14.2 JTA Compliance: All products offered shall comply with the appropriate publicly available standards (PAS) (i.e., TIA, EIA, ANSI, IEEE, ISO) and the applicable DOD information technology standards contained in the joint technical architecture (JTA). At a minimum, all deliverables must be level 5 defense information infrastructure common operating environment (DII COE) compliant as defined in the integration and runtime specification (I&RTS), appendix b: compliance checklists. More information on DOD standards can be found at <http://www.itsi.disa.mil>.

14.3 ITSG Compliance. All products, services, and solutions initially offered by the Contractor shall be compliant with the Department of the Navy (DON) Information Technology Standards Guidance (ITSG) Version 1.0. The ITSG is mandatory for all DON organizations involved in IT planning, acquisition, contracting, and operations. The ITSG applies to all services, products, and systems that produce, use, or exchange information electronically. Within three months of version approval of any future revisions of the ITSG, the Contractor shall bring all products and services offered under this BPA to DOD customers into compliance, at no additional cost to the Government. All delivered products and solutions that do not conform to approved versions of the ITSG in effect at the time of delivery shall be brought into compliance at no additional cost to the Government.

14. Section 508 Compliance. Orders issued under this BPA must consider the requirements of FAR 39.2 which implements section 508 of the Rehabilitation Act of 1973 (29 U.S.C. 794d), and the Architectural and Transportation Barriers Compliance Board Electronic and Information Technology (EIT) Accessibility Standards (36 CFR part 1194). Information on HiSoftware product accessibility can be found at: <http://www.hisoftware.com/compliance/compliance.htm>

15. ITEC Direct. ITEC Direct is the Navy's World Wide Web accessible shopping and order processing tool and can be viewed at <http://www.itec-direct.navy.mil>. The following requirements apply to this BPA:

1. Any acquisition vehicle resulting from this solicitation may be placed in the Department of the Navy's (DON) ITEC Direct system as part of the DON Information Technology Electronic Commerce (ITEC) Direct Project. The contractor shall insure that the data and information obtained through ITEC Direct is current, accurate, complete, and relevant to the acquisition vehicle.
2. The contractor shall maintain a database of prices with the required and relevant information and links to technical specifications to be accessible by ITEC Direct in a distributed database environment.
3. The contractor shall maintain coordinated and integrated hypertext links to ITEC Direct from their World Wide Web site(s) to the ITEC Direct site and shall insure the integrity of any data and information posted on their web sites or in the ITEC Direct web site for their acquisition vehicle. This effort may require the contractor to adapt their practices so that electronic commerce can be conducted through ITEC Direct to the vendor.
4. The contractor shall provide EC/EDI capabilities and accept and respond to secure on-line orders and customer requests consistent with the terms of this acquisition vehicle.
5. The contractor shall adapt its business processes at no additional cost to the government as the DOD E-Mall and ITEC Direct technical requirements, environment and architecture evolve.

The resultant vehicle may also be loaded into the electronic catalog systems of other DoD agencies.

16. Users' Ordering Guide. The Contractor shall develop a Users' Ordering Guide in coordination with the Government. The Ordering Guide is required within 30 days of BPA issuance and must be made available on the Contractor's home page. This guide shall be continuously updated as required. The guide shall contain all information necessary for geographically dispersed activities to place orders, including, as a minimum:

1. Complete list of products available, with appropriate BLINs and associated prices
2. Government and Contractor Points of Contact
3. Description of the ordering process
4. Program Terms and Conditions
5. License Terms and Conditions
6. Information necessary to complete a DD350

17. Marketing. The Contractor must dedicate reasonable resources to this effort and work with Adobe to market and advertise this agreement consistent with Clause C.37 of the GSA Schedule. Possible actions include: advertising resultant vehicles on the contractor's Internet site; advertising the agreement at relevant trade shows and news media geared to Government/DOD IT people; and working with Adobe to facilitate Adobe seminars to end-user groups across the Department of Defense.

18. Technology Improvement. The Government may solicit and the BPA holder is encouraged to propose independently, technology improvements to the BPA. Proposals shall be submitted by the BPA holder and include a description of the products and/or services, an electronic copy of the pricing tables, technical literature that describes the products and/or services, and evidence of inclusion on GSA schedule. Proposed prices for technology improvements shall be discounted at the same or greater discount level as the original BPA product prices. Technology improvements encompass Adobe software products only.

19. Substitution and Technology Refreshment. If at any time during the life of any BPA resulting from this RFQ, the original manufacturer of the equipment (includes software, hardware and firmware) schedules the products for discontinuation, improvement and/or replacement, the BPA holder shall provide a proposal to include the new or revised products on the BPA under the appropriate line items. Proposed prices for new or

revised products shall be discounted at the same or greater discount level as the original BPA product prices. Proposals shall be submitted to the Contracting Officer within seven (7) days of the BPA holder's awareness of the OEM's intent. Improvement of product includes new releases, updates, upgrades including additional features and functionality, and successor or upgrade products.

20. Suspension of Ordering. There may be occasions where the Government may suspend ordering (either by CLIN/SLIN/BLIN, up to and including the entire agreement.) If a suspension is announced, the Contractor shall adhere to this suspension by not accepting/processing delivery orders for the suspended item(s).

21. Precedence. The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of the BPA and the Contractor's invoice, the provisions of the BPA will take precedence.

22. BPA Points of Contact.

Contracting Office:

Point of Contact:

Naval Inventory Control Point
Code 0272.15, Building 407
5450 Carlisle Pike
Mechanicsburg, PA 17055-0788

POC: Terri Baxter
Phone: (717) 605-2003
Fax: (717) 605-4600
Email: terri_s_baxter@icpmech.navy.mil

Procuring Contracting Officer (PCO):

Naval Inventory Control Point
Code 0272
5450 Carlisle Pike
Mechanicsburg, PA 17055-0788

PCO: Rod Klinger
Phone: (717) 605-3824
Fax: (717) 605-4600
Email: rodney_L_klinger@icpmech.navy.mil

Program Management Office (PMO):

Program Manager (PM):

DON IT Umbrella Program Management Office
SPAWAR Systems Center San Diego
Code D829
53560 Hull Street
San Diego, CA 92152-5001

PM: Linda Greenwade
Phone: (619) 524-9616
Fax: (619) 524-9678
Email: lindag@spawar.navy.mil

or Alternate Point of Contact:

DON IT Umbrella Program Management Office
SPAWAR Systems Center San Diego
Code D829
53560 Hull Street
San Diego, CA 92152-5001

POC: Barbara Johnson
Phone: (619) 524-9607
Fax: (619) 524-9678
Email: barbaraj@spawar.navy.mil

Financial Management Office (FMO):

SPAWAR Systems Center Charleston
Norfolk Office
Code 645.2, Bldg V-53
Attn: J. Rightmeyer
P.O. Box 1376
Norfolk, VA 23501-1376

If overnight or express mail is used, the correct address is:

SPAWAR Systems Center Charleston
Norfolk Office
Code 645.2, Bldg V-53
Attn: J. Rightmeyer
9456 Fourth Avenue
Norfolk, VA 23511-2130

FMO: Jakki Rightmeyer
Phone: (757) 445-1493
Fax: (757) 445-2103
Email: rightmej@spawar.navy.mil

Customer Point of Contact: (To be specified on each order.)

**BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE
NAVAL INVENTORY CONTROL POINT**

In the spirit of the National Performance Review, the Naval Inventory Control Point (NAVICP) and Corporate Software & Technology, Inc. enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Service Administration (GSA) Federal Supply Schedule Contract GS-35F-0326K.

Federal Supply Schedule Contract BPAs eliminate contracting and open market costs such as: search for sources, the development of technical documents, solicitations, and the evaluation of bids and offers.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the Government that works better and costs less.

BLIN	PRODUCT DESCRIPTION	PLATFORM	UNIT PRICE
W001	ATM Deluxe 4.1		
	W001AA New License	WIN	\$33.66
	W001AB Upgrade License	WIN	\$23.46
	W001AC Delete - Maintenance 6 months - Y2	Item Discontinued	
	W001AD Delete - Maintenance 12 months - Y2	Item Discontinued	
	W001AE Media	WIN	\$20.00
	W001AF Documentation	WIN	\$21.61
M001	ATM Deluxe 4.6		
	M001AA New License	MAC	\$33.66
	M001AB Upgrade License	MAC	\$38.76
	M001AC Delete - Maintenance 6 months - Y2	Item Discontinued	
	M001AD Delete - Maintenance 12 months - Y2	Item Discontinued	
	M001AE Media	MAC	\$20.00
	M001AF Documentation	MAC	\$21.61
W002	Acrobat 5.0		
	W002AA New License	WIN	\$23.46
	W002AB Upgrade License	WIN	\$77.52
	W002AC Upgrade License ACBT to FU	WIN	\$64.26
	W002AD Maintenance 6 months - Y2	MLP	\$5.10
**	W002AE Maintenance 12 months - Y2	MLP	\$9.10
	W002AF Media	WIN	\$20.00
M002	Acrobat 5.0		
	M002AA New License	MAC	\$23.46
	M002AB Upgrade License	MAC	\$77.52
	M002AC Upgrade License ACBT to FU	MAC	\$64.26
	M002AD Maintenance 6 months - Y2	MLP	\$5.10
**	M002AE Maintenance 12 months - Y2	MLP	\$9.10
	M002AF Media	MAC	\$20.00
W003	Acrobat Capture 3.0		
	W003AA New License - 1PP	WIN	\$2,080.80
	W003AB New License - 2PP	WIN	\$4,161.60
	W003AC New License - 4PP	WIN	\$8,323.20
	W003AD Maintenance 6 months - 1PP - Y2	WIN	\$112.20
**	W003AE Maintenance 12 months - 1PP - Y2	WIN	\$224.40
	W003AF Maintenance 6 months - 2PP - Y2	WIN	\$224.40
**	W003AG Maintenance 12 months - 2PP - Y2	WIN	\$447.78
	W003AH Maintenance 6 months - 4PP - Y2	WIN	\$447.78
**	W003AJ Maintenance 12 months - 4PP - Y2	WIN	\$895.56
	W003AK Media	WIN	\$20.00
	W003AL Documentation	WIN	\$21.61
	W003AM New License AGENT PACK	WIN	\$55.08

BLIN	PRODUCT DESCRIPTION	PLATFORM	UNIT PRICE
W004	Acrobat Distiller 4.0 - Deleted - Item Discontinued (See BLIN W029 for Acrobat Distiller 5.0)		
M005	Acrobat InProduction 1.0 - Deleted - Item Discontinued		
W006	Acrobat Messenger 1.0		
	W006AA New License	WIN	\$826.20
	W006AB Maintenance 6 months - Y2	WIN	\$44.88
	** W006AC Maintenance 12 months - Y2	WIN	\$89.76
	W006AD Media	WIN	\$20.00
	W006AE Documentation	WIN	\$21.61
W007	After Effects 5.0 - Deleted - Item Discontinued (See BLIN W030 for After Effects 5.5)		
M007	After Effects 5.0 - Deleted - Item Discontinued (See BLIN M030 for After Effects 5.5)		
W008	Design Collection 4.0 - Deleted - Item Discontinued (See BLIN W032 for Design Collection 5.0)		
M008	Design Collection 4.0 - Deleted - Item Discontinued (See BLIN M032 for Design Collection 5.0)		
W009	Digital Video Collection 5.0 - Deleted - Item Discontinued (See BLIN W033 for Digital Video Collection 7.0)		
M009	Digital Video Collection 5.0 - Deleted - Item Discontinued (See BLIN M033 for Digital Video Collection 7.0)		
W010	Dimensions 3.0		
	W010AA New License	WIN	\$67.32
	W010AB Delete - Maintenance - 6 months	Item Discontinued	
	W010AC Delete - Maintenance - 12 months	Item Discontinued	
	W010AD Media	WIN	\$20.00
	W010AE Documentation	MLP	\$54.04
M010	Dimensions 3.0		
	M010AA New License	MAC	\$67.32
	M010AB Upgrade License	MAC	\$55.08
	M010AC Delete - Maintenance - 6 months	Item Discontinued	
	M010AD Delete - Maintenance - 12 months	Item Discontinued	
	M010AE Media	MAC	\$20.00
	M010AF Documentation	MLP	\$54.04

BLIN	PRODUCT DESCRIPTION	PLATFORM	UNIT PRICE
W011	Font Folio 9.0		
	W011AA New License - Base Prod	MLP	\$8,260.98
	W011AB New License - Extension	MLP	\$33.66
	W011AC Upgrade License - From 7.0 & 7	MLP	\$74.46
	W011AD Upgrade License - From 6.0	MLP	\$108.12
	W011AE Upgrade License - < 6.0	MLP	\$124.44
	W011AF Upgrade License - From 8.0	MLP	\$49.98
	W011AG Media	MLP	\$39.82
	W011AH Documentation	MLP	\$21.61
W012	Frame Maker 6.0 - Deleted - Item Discontinued (See BLIN W034 for Frame Maker 7.0)		
M012	Frame Maker 6.0 - Deleted - Item Discontinued (See BLIN M034 for Frame Maker 7.0)		
U012	Frame Maker 6.0 - Deleted - Item Discontinued (See BLIN U034 for Frame Maker 7.0)		
W013	Frame Maker + SGML 6.0 - Deleted - Item Discontinued		
M013	Frame Maker + SGML 6.0 - Deleted - Item Discontinued		
U013	Frame Maker + SGML 6.0 - Deleted - Item Discontinued		
W014	Frame Viewer 6.0 - Deleted - Item Discontinued		
U014	Frame Viewer 6.0 - Deleted - Item Discontinued		
W015	GoLive 5.0 - Deleted - Item Discontinued (See BLIN W036 for GoLive 6.0)		
M015	GoLive 5.0 - Deleted - Item Discontinued (See BLIN M036 for GoLive 6.0)		
W016	Illustrator 9.0 - Deleted - Item Discontinued (See BLIN W038 for Illustrator 10.0)		
M016	Illustrator 9.0 - Deleted - Item Discontinued (See BLIN M038 for Illustrator 10.0)		
W017	InDesign 1.5 - Deleted - Item Discontinued (See BLIN W039 for InDesign 2.0)		

BLIN	PRODUCT DESCRIPTION	PLATFORM	UNIT PRICE
M017	InDesign 1.5 - Deleted - Item Discontinued (See BLIN M039 for InDesign 2.0)		
W018	LiveMotion 1.0 - Deleted - Item Discontinued (See BLIN W040 for LiveMotion 2.0)		
M018	LiveMotion 1.0 - Deleted - Item Discontinued (See BLIN M040 for LiveMotion 2.0)		
W019	PageMaker 7.0		
	W019AA New License	WIN	\$275.40
	W019AB Upgrade License	WIN	\$65.28
	W019AC Delete - Upgrade License - CPUG	Item Discontinued	
	W019AD Maintenance 6 months - Y2	MLP	\$15.30
	** W019AE Maintenance 12 months - Y2	MLP	\$29.58
	W019AF Media	WIN	\$20.00
	W019AG Documentation	MLP	\$54.04
M019	PageMaker 7.0		
	M019AA New License	MAC	\$275.40
	M019AB Upgrade License	MAC	\$65.28
	M019AC Delete - Upgrade License - CPUG	Item Discontinued	
	M019AD Maintenance 6 months - Y2	MLP	\$15.30
	** M019AE Maintenance 12 months - Y2	MLP	\$29.58
	M019AF Media	MAC	\$20.00
	M019AG Documentation	MLP	\$54.04
W020	Photoshop 6.0 - Deleted - Item Discontinued (See BLIN W041 for Photoshop 7.0)		
M020	Photoshop 6.0 - Deleted - Item Discontinued (See BLIN M041 for Photoshop 7.0)		
W021	Photoshop Elements 1.0 - Deleted - Item Discontinued (See BLIN W046 for Photoshop Elements 2.0)		
W022	Premiere 6.0 - Deleted - Item Discontinued (See BLIN W047 for Premiere 6.5)		
M022	Premiere 6.0 - Deleted - Item Discontinued (See BLIN M047 for Premiere 6.5)		
W023	PressReady 1.0 - Deleted - Item Discontinued		

BLIN	PRODUCT DESCRIPTION	PLATFORM	UNIT PRICE
M023	PressReady 1.0 - Deleted - Item Discontinued		
W024	Publishing Collections 10.0 - Deleted - Item Discontinued (See BLIN W042 for Publishing Collection 12.0)		
M024	Publishing Collections 10.0 - Deleted - Item Discontinued (See BLIN M042 for Publishing Collection 12.0)		
W025	Streamline 4.0		
	W025AA New License	WIN	\$67.32
	W025AB Upgrade License	WIN	\$55.08
	W025AC Delete - Maintenance 6 months - Y2	Item Discontinued	
	W025AD Delete - Maintenance 12 months - Y2	Item Discontinued	
	W025AE Media	WIN	\$20.00
	W025AF Documentation	MLP	\$54.04
M025	Streamline 4.0		
	M025AA New License	MAC	\$67.32
	M025AB Upgrade License	MAC	\$55.08
	M025AC Delete - Maintenance 6 months - Y2	Item Discontinued	
	M025AD Delete - Maintenance 12 months - Y2	Item Discontinued	
	M025AE Media	MAC	\$20.00
	M025AF Documentation	MLP	\$54.04
W026	Streaming Media Coll 1.0 - Deleted - Item Discontinued		
M026	Streaming Media Coll 1.0 - Deleted - Item Discontinued		
W027	Web Collection 3.0 - Deleted - Item Discontinued (See BLIN W043 for Web Collection 5.0)		
M027	Web Collection 3.0 - Deleted - Item Discontinued (See BLIN M043 for Web Collection 5.0)		
W028	Acrobat Approval 5.0		
	W028AA New License	WIN	\$4.08
	W028AB Maintenance 6 months - Y2	MLP	\$1.02
	** W028AC Maintenance 12 months - Y2	MLP	\$2.04
	W028AD Media	MLP	\$20.00
M028	Acrobat Approval 5.0		
	M028AA New License	MAC	\$4.08
	M028AB Maintenance 6 months - Y2	MLP	\$1.02
	** M028AC Maintenance 12 months - Y2	MLP	\$2.04
	M028AD Media	MLP	\$20.00

BLIN	PRODUCT DESCRIPTION	PLATFORM	UNIT PRICE
W029	Acrobat Distiller 5.0		
	W029AA New License - NT/UNIX	MLP	\$2,754.03
	W029AB New License - UNLIMITED	MLP	\$8,262.08
	W029AC Upgrade License - 100/100	MLP	\$1,744.20
	W029AD Upgrade License - 100/UNLIMITED	MLP	\$8,721.00
	W029AE Upgrade License - UNLIMITED	MLP	\$5,232.60
	W029AF Maintenance 6 months - Y2	MLP	\$148.92
**	W029AG Maintenance 12 months - Y2	MLP	\$296.82
	W029AH Maintenance UNLMTD 6 months - Y2	MLP	\$444.72
**	W029AJ Maintenance UNLMTD 12 months - Y2	MLP	\$888.42
	W029AK Media	MLP	\$20.00
W030	After Effects 5.5		
	W030AA New License - STD	WIN	\$358.02
	W030AB New License - PRO	WIN	\$739.50
	W030AC Upgrade License - 3X4XST-ST	WIN	\$164.22
	W030AD Upgrade License - 5XST-ST	WIN	\$81.60
	W030AE Upgrade License - ST-PR	WIN	\$784.39
	W030AF Upgrade License - 3X4XPR-PR	WIN	\$246.84
	W030AG Upgrade License - 5XPR-PR	WIN	\$81.60
	W030AH Maintenance 6 months - Y1 - Y2	MLP	\$19.38
**	W030AJ Maintenance 12 months - Y1 - Y2	MLP	\$38.76
	W030AK Maintenance 6 months - PRO -Y1 - Y2	MLP	\$39.78
**	W030AL Maintenance 12 months - PRO -Y1 - Y2	MLP	\$79.56
	W030AM Media - STD	WIN	\$20.00
	W030AN Media - PRO	WIN	\$20.00
	W030AP Documentation	MLP	\$54.04
M030	After Effects 5.5		
	M030AA New License - STD	MAC	\$358.02
	M030AB New License - PRO	MAC	\$739.50
	M030AC Upgrade License - 3X4XST-ST	MAC	\$164.22
	M030AD Upgrade License - 5XST-ST	MAC	\$81.60
	M030AE Upgrade License - ST-PR	MAC	\$784.39
	M030AF Upgrade License - 3X4XPR-PR	MAC	\$246.84
	M030AG Upgrade License - 5XPR-PR	MAC	\$81.60
	M030AH Maintenance 6 months - 1Y - Y2	MLP	\$19.38
**	M030AJ Maintenance 12 months - 1Y - Y2	MLP	\$38.76
	M030AK Maintenance 6 months - PRO - 1Y - Y2	MLP	\$39.78
**	M030AL Maintenance 12 months - PRO -1Y - Y2	MLP	\$79.56
	M030AM Media - STD	MAC	\$20.00
	M030AN Media - PRO	MAC	\$20.00
	M030AP Documentation	MLP	\$54.04

BLIN	PRODUCT DESCRIPTION	PLATFORM	UNIT PRICE
W031	AlterCast 1.5 - Deleted - Item Discontinued		
U031	AlterCast 1.5 - Deleted - Item Discontinued		
W032	Design Collection 5.0 - Deleted - Item Discontinued (See BLIN W044 for Design Collection 6.0)		
M032	Design Collection 5.0 - Deleted - Item Discontinued (See BLIN M044 for Design Collection 6.0)		
W033	Digital Video Collection 7.0 - Deleted - Item Discontinued (See BLIN W045 for Design Video Collection 8.0)		
M033	Digital Video Collection 7.0 - Deleted - Item Discontinued (See BLIN M045 for Design Video Collection 8.0)		
W034	Frame Maker 7.0		
	W034AA New License	WIN	\$334.56
	W034AB Upgrade License	WIN	\$173.40
	W034AC Maintenance 6 months - Y2	MLP	\$18.36
	** W034AD Maintenance 12 months - Y2	MLP	\$36.72
	W034AE Media	WIN	\$20.00
	W034AF Documentation	MLP	\$54.04
M034	Frame Maker 7.0		
	M034AA New License	MAC	\$334.56
	M034AB Upgrade License	MAC	\$173.40
	M034AC Maintenance 6 months - Y2	MLP	\$18.36
	** M034AD Maintenance 12 months - Y2	MLP	\$36.72
	M034AE Media	MAC	\$20.00
	M034AF Documentation	MLP	\$54.04
U034	Frame Maker 7.0		
	U034AA New License	UNIX	\$556.92
	U034AB Delete - New License - CONC	Item Discontinued	
	U034AC New License - SHAR	UNIX	\$833.34
	U034AD Upgrade License	UNIX	\$426.36
	U034AE Upgrade License - SHAR UG	UNIX	\$583.44
	U034AF Maintenance 6 months - Y2	MLP	\$30.60
	** U034AG Maintenance 12 months - Y2	MLP	\$60.18
	U034AH Maintenance 6 months - SHAR Y2	UNIX	\$44.88
	** U034AJ Maintenance 12 months - SHAR Y2	UNIX	\$89.76
	U034AK Media	UNIX	\$20.00
	U034AL Documentation	MLP	\$54.04

BLIN	PRODUCT DESCRIPTION	PLATFORM	UNIT PRICE
W035	Frame Maker Server 7.0		
	W035AA New License	WIN	\$7,342.98
	W035AB Upgrade License	WIN	\$3,488.40
	W035AC Maintenance 6 months - Y2	MLP	\$237.66
**	W035AD Maintenance 12 months - Y2	MLP	\$474.30
	W035AE Media	WIN	\$20.00
	W035AF Deleted - Documentation	Item Discontinued	
U035	Frame Maker Server 7.0		
	U035AA New License	UNX	\$7,342.98
	U035AB Upgrade License	UNX	\$3,488.40
	U035AC Maintenance 6 months - Y2	MLP	\$237.66
**	U035AD Maintenance 12 months - Y2	MLP	\$474.30
	U035AE Media	UNX	\$20.00
	U035AF Deleted - Documentation	Item Discontinued	
W036	GoLive 6.0		
	W036AA New License	WIN	\$41.82
	W036AB Upgrade License	WIN	\$81.60
	W036AC Maintenance 6 months - Y2	MLP	\$9.18
**	W036AD Maintenance 12 months - Y2	MLP	\$17.34
	W036AE Media	WIN	\$20.00
	W036AF Documentation	MLP	\$54.04
M036	GoLive 6.0		
	M036AA New License	MAC	\$41.82
	M036AB Upgrade License	MAC	\$81.60
	M036AC Maintenance 6 months - Y2	MLP	\$9.18
**	M036AD Maintenance 12 months - Y2	MLP	\$17.34
	M036AE Media	MAC	\$20.00
	M036AF Documentation	MLP	\$54.04
W037	GoLive 6.0/LiveMotion 2.0 (Bundle) - Deleted - Item Discontinued		
M037	GoLive 6.0/LiveMotion 2.0 (Bundle) - Deleted - Item Discontinued		
W038	Illustrator 10.0		
	W038AA New License	WIN	\$220.32
	W038AB Upgrade License	WIN	\$123.42
	W038AC Deleted - Upgrade License - CPUG	Item Discontinued	
	W038AD Maintenance 6 months - Y2	MLP	\$12.24
**	W038AE Maintenance 12 months - Y2	MLP	\$24.48
	W038AF Media	WIN	\$20.00
	W038AG Documentation	MLP	\$54.04

BLIN	PRODUCT DESCRIPTION	PLATFORM	UNIT PRICE
M038	Illustrator 10.0		
	M038AA New License	MAC	\$220.32
	M038AB Upgrade License	MAC	\$123.42
	M038AC Deleted - Upgrade License - CPUG	Item Discontinued	
	M038AD Maintenance 6 months - Y2	MLP	\$12.24
**	M038AE Maintenance 12 months - Y2	MLP	\$24.48
	M038AF Media	MAC	\$20.00
	M038AG Documentation	MLP	\$54.04
W039	InDesign 2.0		
	W039AA New License	WIN	\$72.42
	W039AB Upgrade License	WIN	\$69.36
	W039AC Upgrade License - CNUPG/PGMP	WIN	\$246.84
	W039AD Maintenance 6 months - Y2	MLP	\$15.30
**	W039AE Maintenance 12 months - Y2	MLP	\$29.58
	W039AF Media	WIN	\$20.00
	W039AG Documentation	MLP	\$54.04
M039	InDesign 2.0		
	M039AA New License	MAC	\$72.42
	M039AB Upgrade License	MAC	\$69.36
	M039AC Upgrade License - CNUPG/PGMP	MAC	\$246.84
	M039AD Maintenance 6 months - Y2	MLP	\$15.30
**	M039AE Maintenance 12 months - Y2	MLP	\$29.58
	M039AF Media	MAC	\$20.00
	M039AG Documentation	MLP	\$54.04
W040	LiveMotion 2.0		
	W040AA New License	WIN	\$41.82
	W040AB Upgrade License	WIN	\$81.60
	W040AC Maintenance 6 months - Y2	MLP	\$9.18
**	W040AD Maintenance 12 months - Y2	MLP	\$17.34
	W040AE Media	WIN	\$20.00
	W040AF Documentation	MLP	\$54.04
M040	LiveMotion 2.0		
	M040AA New License	MAC	\$41.82
	M040AB Upgrade License	MAC	\$81.60
	M040AC Maintenance 6 months - Y2	MLP	\$9.18
**	M040AD Maintenance 12 months - Y2	MLP	\$17.34
	M040AE Media	MLP	\$20.00
	M040AF Documentation	MLP	\$54.04

BLIN	PRODUCT DESCRIPTION	PLATFORM	UNIT PRICE
W041	Photoshop 7.0		
	W041AA New License	WIN	\$335.58
	W041AB Upgrade License	WIN	\$123.42
	W041AC Deleted - Upgrade License - CNUPG	Item Discontinued	
	W041AD Maintenance 6 months - Y2	MLP	\$18.36
**	W041AE Maintenance 12 months - Y2	MLP	\$36.72
	W041AF Media	WIN	\$20.00
	W041AG Documentation	MLP	\$54.04
M041	Photoshop 7.0		
	M041AA New License	MAC	\$335.58
	M041AB Upgrade License	MAC	\$123.42
	M041AC Deleted - Upgrade License - CNUPG	Item Discontinued	
	M041AD Maintenance 6 months - Y2	MLP	\$18.36
**	M041AE Maintenance 12 months - Y2	MLP	\$36.72
	M041AF Media	MAC	\$20.00
	M041AG Documentation	MLP	\$54.04
W042	Publishing Collection 12.0		
	W042AA New License	WIN	\$916.98
M042	Publishing Collection 12.0		
	M042AA New License	MAC	\$916.98
W043	Web Collection 5.0 - Deleted - Item Discontinued		
M043	Web Collection 5.0 - Deleted - Item Discontinued		
W044	Design Collection 6.0		
	W044AA New License	WIN	\$856.98
M044	Design Collection 6.0		
	M044AA New License	MAC	\$856.98
W045	Digital Video Collection 8.0		
	W045AA New License - STD	WIN	\$1,100.58
	W045AB New License - PRO	WIN	\$1,834.98
M045	Digital Video Collection 8.0		
	M045AA New License - STD	MAC	\$1,100.58
	M045AB New License - PRO	MAC	\$1,834.98

BLIN	PRODUCT DESCRIPTION	PLATFORM	UNIT PRICE
W046	Photoshop Elements 2.0		
	W046AA New License	WIN	\$47.94
	W046AB Maintenance 6 months - Y2	MLP	\$3.06
**	W046AC Maintenance 12 months - Y2	MLP	\$5.10
	W046AD Media	MLP	\$20.00
	W046AE Documentation	MLP	\$54.04
W047	Premiere 6.5		
	W047AA New License	WIN	\$302.94
	W047AB Upgrade License	WIN	\$123.42
	W047AC Upgrade License LE to FULL	WIN	\$246.84
	W047AD Maintenance 6 months - Y2	MLP	\$16.32
**	W047AE Maintenance 12 months - Y2	MLP	\$32.64
	W047AF Media	WIN	\$20.00
	W047AG Documentation	MLP	\$54.04
M047	Premiere 6.5		
	M047AA New License	MAC	\$302.94
	M047AB Upgrade License	MAC	\$123.42
	M047AC Upgrade License LE to FULL	MAC	\$246.84
	M047AD Maintenance 6 months - Y2	MLP	\$16.32
**	M047AE Maintenance 12 months - Y2	MLP	\$32.64
	M047AF Media	MAC	\$20.00
	M047AG Documentation	MLP	\$54.04

NOTICE TO MAINTENANCE ONLY CUSTOMERS:

**** IN ACCORDANCE WITH THE MAINTENANCE TERMS AND CONDITIONS OF THE BPA, THE 12-MONTH MAINTENANCE OPTION IS NO LONGER AVAILABLE. EFFECTIVE MARCH 1, 2003, THE 6-MONTH MAINTENANCE OPTION IS STILL AVAILABLE.**

CUSTOMERS ARE CAUTIONED TO REVIEW EXISTING GSA SCHEDULE PRICES FOR MAINTENANCE. THE DECISION TO PROCURE MAINTENANCE UNDER THIS BPA SHOULD TAKE INTO ACCOUNT THE MANDATORY DURATION AND TERM OF MAINTENANCE. CUSTOMERS ARE RESPONSIBLE FOR DETERMINING THE BEST PROCUREMENT VEHICLE FOR THEIR SPECIFIC REQUIREMENT AT TIME OF ORDERING CONSIDERING ALL FACTORS SUCH AS APPLICABLE PRODUCT, TERM OF THE REQUIREMENT, AND AVAILABLE PRICES.